



CONFIDENTIAL AND COMMERCIALLY SENSITIVE INFORMATION

Viability Assessment Prepared on behalf of Greenwich Hospital Trust

March 2014

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1.0 INTRODUCTION

- 1.1 Strutt & Parker have been instructed by Greenwich Hospital Trust to undertake a viability assessment in relation to the site known as Bovills Hall Farm Barns, St Osyth, Road, Little Clacton, Clacton-on-Sea, CO16 9DJ. The site is occupied by a single large Grade II listed Essex barn which was traditionally used as a grain store and became redundant in 2004 when a new, more modern grain store was built to the north of the site.
- 1.2 Following discussions with Viktoria Oakley, Greenwich Hospital Trust's planning consultant at Strutt and Parker, and Gary Guiver, the Head of Planning Policy at Tendring District Council it has been agreed that a change of use to one residential dwelling would be acceptable. Due to significant size of the barn there is potential for the building to be split into two dwellings rather than a single dwelling.
- 1.3 The purpose of this report is to assess the financial viability of the conversion of the barn in two separate scenarios. These two scenarios include the conversion of the barn into a single large dwelling and the conversion of the barn into two smaller dwellings.
- 1.4 Argus Developer Software has been used to undertake the assessment and the Royal Institution of Chartered Surveyors (RICS) Guidance Note Financial Viability in Planning (2012) has been used as a best practice guide.
- 1.5 Section two of this report provides an overview of the proposed development and some relevant background relating to the site. Section three outlines the relevant planning considerations as set out in the RICS Guidance Note and the National Planning Policy Framework (NPPF), whilst section four provides an analysis of the appraisal outcome. Section five summarises the findings.

2.0 PROPOSALS

- 2.1 Following the redundancy of the barn in 2004, Greenwich Hospital Trust have sought to protect the barn and bring it back into an alternative use. Planning permission has previously been sought for a change of use to commercial purposes.
- 2.2 Planning permission for a change of use to B1 office use was approved (application reference: 09/00697/FUL). Approval was also granted for the associated Listed Building Consent (application reference: 09/00698/LBC). The principle for a change of use to save the building from further determination has therefore been established.
- 2.3 The most recent application for the barn was in 2012 (application reference: 12/00187/FUL) for a change of use to B1 (Light Industrial use), B2 (General Industrial Use) and B8 (Storage). This application was refused in April 2012 on the grounds of safety concerns relating to the lack of adequate vehicular turning facilities for slow moving service and delivery vehicles associated with a commercial use.
- 2.4 As a result of the above application being refused, discussions with Planning Officers at Tendring District Council have centred on the conversion of the barn to a residential use. During these discussions the principle of a change of use to residential has been confirmed to be acceptable.
- 2.5 As a result of the above discussions, proposals have been drawn up to convert the barn into either one or two dwellings
- 2.6 The current floor area of the barn extends to approximately 7,101 sq ft (660 sq m) and is all at ground floor level. Under the proposals a mezzanine floor would be constructed providing the following floor areas:

Unit	Internal Area sq m (sq ft)	Total Area sq m (sq ft)							
As	One Dwelling	EU = 10 = 2000 = 10 m							
Whole Unit	655.36 (7,051.68) 655.36 (7,05								
As Two Dwellings									
Western Unit (Ground Floor)	309.66 (3,331.94)								
(First Floor)	70.40 (757.50)	380.06 (4,089.45)							
Eastern Unit (Ground Floor)	204.90 (2,204.72)								
(First Floor)	70.40 (757.50)	275.30 (2,962.23)							

2.7 Within the proposal to split the barn into two units the accommodation would provide for the following:

Unit	Accommodation
Western Unit	Kitchen/dining area, living area, w/c, mezzanine study, bedroom 1 with ensuite, bedroom 2 with ensuite, bedroom 3 with ensuite, bedroom 4 with cupboard and ensuite, bedroom 5 with ensuite
Eastern Unit	Kitchen, living/dining area, w/c, utility room, mezzanine study, family bathroom, bedroom 1 with ensuite, bedroom 2, bedroom 4 with ensuite, bedroom 4 with ensuite.

Plans of the proposed layout are contained within Appendix A.

3.0 PLANNING CONSIDERATIONS

3.1 This section of the report deals with the relevant planning considerations in relation to the existing policy framework relating to S106 and viability, with relevant extracts from the RICS Guidance Note.

National Planning Policy

3.2 The NPPF seeks to ensure that planning obligations, should not compromise the viability or the delivery of development.

To ensure viability, the cost of any requirements likely to be applied to the development, such as requirements for affordable housing, standards, infrastructure, contributions or other requirements should, when taking into account the normal cost of development and mitigation, provide competitive returns to a willing landowner and a willing developer to enable the development to be deliverable.

The NPPF confirms that planning obligations should only be sought where they are:

- Necessary to make the development acceptable in planning terms;
- Directly related to the development, and;
- Fairly and reasonably related in scale and kind to the development.

Where obligations are sought, it further requires that Local Authorities should take account of changes in market conditions over time and, wherever appropriate, be sufficiently flexible to prevent planned development from being stalled.

In relation to enabling development, the NPPF states local planning authorities should assess whether the benefits of a proposal for enabling development, which would otherwise conflict with planning policies, but which would secure the future conservation of a heritage asset, outweigh the dis-benefits of departing from those policies.

Tendring District Council (TDC)

- 3.3 The Council is currently in the process of preparing their new Local Plan to replace the current Local Plan which was adopted in 2007. A degree of weighting will be given to the new plan when determining planning applications until it is adopted. At this time Tendring District Council estimate the draft Local Plan will be adopted in late 2014/early 2015.
- 3.4 TDC have produced a guidance note in respect of financial contributions for open space, sport and recreations facilities *Guidance note for applications on the completion of a planning obligation (unilateral undertaking)*. This documents details the Council's policy in relation to planning contributions which are based on the number of dwellings per unit. Outlined below is a schedule of the contributions:

Number of Bedrooms per unit	Contribution		
Studio flat	£544		
1	£845		
2	£1,690		
3	£2,253		
4	£2,816		
5	£3,380		

The Monitoring fee payable to the Council in respect of a financial payment within a Unilateral Undertaking is £300 per Planning Obligation.

RICS Guidance

- 3.5 Of particular note, the RICS Guidance Note 'Financial Viability in Planning' (2012) refers to the following:
 - a) Site Value either as an input into a scheme specific appraisal or as a benchmark, is defined in the Guidance Note as follows:

"Site value should equate to the Market Value subject to the following assumption:

That the value has regard to Development Plan policies and all other material planning considerations and disregards that which is contrary to the Development Plan".

- b) "For a development to be financially viable any uplift from Current Use Value to Residual Site Value that arises when planning permission is granted must be able to meet the cost of planning obligations whilst ensuring an appropriate site value for the landowner and a market risk adjusted return to the developer in delivering that project. The return to the landowner will be in the form of a land value in excess of current use value, but it would be inappropriate to assume an uplift based on set percentages given the diversity of individual development sites".
- c) "The site value will be based on Market Value, which will be risk adjusted, so it will normally be less than current market prices for development land for which planning permission has been secured and planning obligation requirements are known. The practitioner will have regard to Current Use Value, Alternative Use Value, market transactional evidence (including the property itself if that has recently been subject to a disposal/acquisition) and all material considerations including planning policy in deriving the site value".
- d) The assessment of site value in these circumstances is not straightforward, but it will be, by definition: "at a level at which a landowner would be willing to sell which is recognised by the National Planning Policy Framework."

4.0 APPRAISAL ANALYSIS

- 4.1 As mentioned in Section One of the report the Argus Developer software has been used to undertake the appraisals. The appraisal summaries are attached in **Appendix B**. The appraisals have been undertaken to establish the viability of the site based on two scenarios:
 - Scenario One The barn is redeveloped as one dwelling
 - Scenario Two The barn is redeveloped as two dwellings.

Comparable Evidence

- 4.2 To establish the values of the proposed dwellings research has been undertaken using recent property transactions within the local area and market knowledge from the Strutt and Parker Estate Agency Team in the Chelmsford office.
- 4.3 A schedule of recent transactions of converted Essex barns is contained within Appendix C. This shows a breakdown of the properties, including their characteristics, sold prices the sales dates and the values per square foot which have been achieved from the sales.
- 4.4 The property which provides the most relevant comparable evidence is The Barn at Lee Wick Lane, St Osyth. This property sold for £600,000 in October 2013, the sale produces a sales rate of £206 per square foot. The property benefits from sitting centrally on a private plot extending to 0.79 acres. The large size of the plot and the elevated position of the property is of great significance and thus a value of £600,000 was achieved.
- 4.5 Marsh House at Kirby-le-Soken provides an example of a very large barn within reasonable vicinity to Bovills Hall Farm Barns. The property was on the market for over two years and benefited from being situated on a very large plot extending to 2.25 acres. This achieved a sales value of £740,000 which equates to a sales rate of £183psf. The barn at Bovills Hall Farm does not benefit from a large plot but is significantly bigger in

terms of internal square feet. It is therefore acknowledged that a lower sales rate would be achieved due to the above factors.

- 4.6 Two converted barns have been sold or marketed within the last year on the outskirts of Colchester. The barns in Alresford and Great Bentley achieve higher values per square foot than The Barn or Marsh House, this is due to their superior location which is acknowledged to be more convenient due to their closer proximity to Colchester and local train stations.
- 4.7 Strutt and Parker's Chelmsford Estate Agency team have marketed two large Essex barns within the last 6 months. Copies of the particulars are contained within Appendix C. Harvest Barn is located in Bocking and has been marketed at £555,000. The barn extends to approximately 2,900 sq ft which equates to a value of £191psf. The property's location in Bocking is considered superior to that of Bovills Hall Farm and it also benefits from a rear garden and a greater area of private amenity space. The values of the proposed dwellings at Bovills Hall Farm Barns would therefore be lower than that of Harvest Barn when taking into account the above factors.
- 4.8 Long Barn has also been marketed by Strutt and Parker and is situated in Little Waltham to the north of Chelmsford which is a superior location when compared to St Osyth. The property extends to just over 3,600 sq ft and the land to 1.9 acres. The better location, combined with the much larger plot produces a guide price of £1,150,000.
- 4.9 When comparing the above properties with the proposed dwellings at Bovills Hall Farm is it evident that the proposed dwellings are situated in less convenient locations and would not benefit from being situated on large plots of land; thus, the values which can be achieved through a sale would be lower.

Appraisal Assumptions

- 4.10 A number of assumptions have been used for the appraisal. These are as follows:
 - a) A build cost of £122 per square foot has been applied to both scenarios. This is based on estimations provided by chartered building surveyor David Fenton on projects he has previously undertaken for the conversion of Essex barns for residential development. This estimation is based on a similar specification to

projects undertaken in the south Essex area where a premium specification has been applied to achieve maximum sales values. For the purposes of this viability study a lower build cost has been applied because it is acknowledged that a similar return on a high specification would not be achieved in this location. A copy of this revised estimation is contained within **Appendix D** and a copy of the original estimation used in supplied in **Appendix E**.

- b) A developers return of 15% profit on cost has been applied to the appraisal. This is in line with current industry standards and market sentiment.
- c) An interest rate of 6% has been applied to the appraisals to represent funding costs for both scenarios.
- d) A 15 month timescale has been applied for the redevelopment of the barn. Scenario One is based on the single dwelling being sold at the end of the development period. Scenario Two assumes one of the dwellings is sold midway through the development and the second dwelling is sold at the end of scheme.
- e) A contingency of 5% of build costs has been applied to both appraisals.
- f) Professional fees have been applied to both appraisals at 9.5% of build cost plus £1,500 for Energy Assessor fees.
- g) Due to the negative land values generated by both schemes, Stamp Duty has not been applied.
- h) Open space, sport and recreational facilities planning contributions have been calculated using the Guidance Note for Unilateral Undertakings from Tendring District Council. This contribution is based on the number of bedrooms in a property;
 - Scenario One £3,380 + £300 monitoring fee = £3,680
 - Scenario Two £3380 + £2,816 + £300 = £6,496
- i) A sales fee of 1% and legal fee of 0.5% have been applied to the sales of dwellings in both scenarios.

- 4.11 It will be noted that the above assumptions that have been inputted into the model are favourable to the Local Authority, providing lower construction costs than the original estimate and a developer's profit margin which correlates to industry standards.
- 4.12 The results of the residual development appraisals are shown below:

Scenario One:

Scheme Revenue: £750,000
Scheme Costs: £1,276,484
Developer's Profit: £97,826

• Residual value of: -£624,320

Scenario Two:

Scheme Revenue: £1,050,000
 Scheme costs: £1,268,058
 Developers Profit: £136,957

• Residual value of: -£355,015

- 4.13 Both scenarios generate a negative land value, however it is evident that scenario two is more viable than scenario one. A residual land value of £-355,015 is achieved as the combined value of two smaller dwellings is greater than the value that would be achieved by converting the barn into a single dwelling.
- 4.14 If the barn was to be converted into a single dwelling this would produce a negative land value of -£624,320. This result is produced due to the lower value per square foot that would be achieved by the very large single dwelling because there is a ceiling in the values which can be achieved in the area once a dwelling has reached a certain size. This drop in value per square foot is displayed in the comparable evidence gathered in **Appendix C**. The market transactions demonstrate lower values per square foot are achieved on larger dwellings creating a ceiling on the values which can be achieved in the area.

4.15 The comparable evidence with Appendix C demonstrates the values which have been achieved recently by barn conversions with the local area. These properties were marketed with the benefit of large plots or acres of amenity land. The proposed dwellings at Bovills Hall Farm will not benefit from this and thus their value will be reduced. A sales value of £750,000 equates to a rate of approximately £106 per square foot as a single dwelling. This sales value is increased if the barn is developed as two dwellings to £1,050,000 for the whole scheme this equates to a value of approximately £149 per square foot.

5.0 CONCLUSION

- 5.1 The Argus Developer software has been used to undertake a viability study to establish the values which would be achieved through the redevelopment of the barn. The assessment has been undertaken in accordance with RICS Guidance, using comparable market transactions and build costs from previous barn conversions.
- 5.2 The results of the appraisal demonstrate the costs of undertaking the conversion of the barn into two dwellings is more viable than a conversion into a single dwelling. If the barn was to be converted into two dwellings the scheme would produce a greater, although still negative, land value. By splitting the barn into two dwellings a more efficient use of residential space can be achieved. The provision of two dwellings would assist the Council with its requirement to demonstrate a 5 year land supply in accordance with the NPPF and it would protect the future of this Grade II Listed building which is currently in a state of disrepair.

Strutt & Parker LLP

Development Appraisal

Bovills Hall Farm Barns

Scenario One - One Dwelling

Bovills Hall Farm St Osyth Road Little Clacton Clacton-on-Sea Report Date: 24 April 2014

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Scenario One - One Dwelling **Bovills Hall Farm Barns**

Summary Appraisal for Phase 1

Currency in £

Gross Sales 80,553 **Unit Price** 750,000 (624,311)750,000 1,072,457 Rate ft² 106.37 10,725 16,087 21,449 21,449 10,725 1,500 53,623 11,250 12,000 3,680 21,449 Cost (624,311) 1,072,457 **Rate ft²** 152.10 pF #t² 7,051 2.00% 1.00% 1.50% 2.00% 1.00% 5.00% **ft²** 7,051 ft² Units Detailed Design & Project Manager Residualised Price (Negative land) CONSTRUCTION COSTS PROFESSIONAL FEES ACQUISITION COSTS Structural Engineer Mech./Elec.Engineer **NET REALISATION** Quantity Surveyor Sales Valuation Contingency Demolition Site Prep Statutory/LA Construction Single Unit Single Unit REVENUE Architect OUTLAY

File: S:\ARGUS Developer\Data\Sophie Pryor\Bovills Hall Farm Viability Study 1 unit 31.10.2013.wcfx ARGUS Developer Version: 6.00.005

Energh Assessor

C.D. Manager

APPRAISAL SUMMARY			STRUI	STRUTT & PARKER LLP
Bovills Hall Farm Barns Scenario One - One Dwelling	The state of the s			
			103,383	
DISPOSAL FEES				
Sales Agent Fee	1.00%	7,500		
Sales Legal Fee	0.50%	3,750	14 262	
FINANCE			062,11	
Debit Rate 6.000% Credit Rate 0.000% (Nominal)				
Land		(6,067)		
Construction		9,067		
Other		8,841		
Total Finance Cost			8,841	
TOTAL COSTS			652,174	
PROFIT				
			97,826	
Performance Measures				
Profit on Cost%	15.00%			
Profit on GDV%	13.04%			
Profit on NDV%	13.04%			
IRR	N/A			
Profit Erosion (finance rate 6.000%)	2 yrs 4 mths			

CONCISE APPRAISAL SUMMARY

Bovills Hall Farm Barns

Scenario One - One Dwelling

Condensed Summary Appraisal for Phase 1

Currency in £

750,000	750,000
INCOME Sales Valuation	Net Realisation

OUTLAY

(624,311) (624,311)Total Purchase Cost Site Purchase Cost Acquisition

1,256,393 1,153,010 103,383 Construction Construction Costs Professional Fees Total Construction

11,250 Disposal Sales Costs

8,841 9,067 (90'6)15 months Project Length Debit Rate 6.000% Credit Rate 0.000% (Nominal) Construction Finance Other Finance Total Finance Site Finance Finance

652,174 Total Expenditure

Profit

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97,826

Bovills Hall Farm Barns Scenario One - One Dwelling

CONCISE APPRAISAL SUMMARY

Performance Measures
Profit on Cost%
Profit on GDV%
Profit on NDV%

15.00% 13.04% 13.04%

RR

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2 yrs 4 mths Profit Erosion (finance rate 6.000%) Date: 24/04/2014

File: S:\ARGUS Developer\Data\Sophie Pryor\Bovills Hall Farm Viability Study 1 unit 31.10.2013.wcfx ARGUS Developer Version: 6.00.005

TIMESCALE AND PHASING GRAPH REPORT

Bovills Hall Farm Barns Scenario One - One Dwelling

Project Timescale Summary	
Project Start Date	Oct 2013
Project End Date	Dec 2014
Project Duration (Inc Exit Period)	15 months

Phase Phase 1

Project Oct 2013 15 Month(s) Dec 2014 Purchase Oct 2013 0 Month(s) Image: Construction oct 2013 0 Month(s) Post Development Jun 2014 0 Month(s) Dec 2014 Letting Jun 2014 0 Month(s) Income Flow Jun 2014 0 Month(s) Sale Jun 2014 7 Month(s) Cash Activity Oct 2013 15 Month(s) Cash Activity Oct 2013 15 Month(s)	0.0000000000000000000000000000000000000	Start Date	Duration	End Date	
se Oct 2013 0 Month(s) nstruction Oct 2013 0 Month(s) uction Oct 2013 15 Month(s) velopment Jun 2014 0 Month(s) Jun 2014 0 Month(s) Jun 2014 0 Month(s) Jun 2014 7 Month(s) ctivity Oct 2013 15 Month(s)	Project	Oct 2013	15 Month(s)	Dec 2014	
nstruction Oct 2013 0 Month(s) uction Oct 2013 15 Month(s) velopment Jun 2014 0 Month(s) Jun 2014 0 Month(s) Jun 2014 7 Month(s) Jun 2014 7 Month(s) ctivity Oct 2013 15 Month(s)	Purchase	Oct 2013	0 Month(s)		
oct 2013 15 Month(s) velopment Jun 2014 0 Month(s) Jun 2014 0 Month(s) Jun 2014 0 Month(s) Jun 2014 7 Month(s) ctivity Oct 2013 15 Month(s)	Pre-Construction	Oct 2013	0 Month(s)		
svelopment Jun 2014 0 Month(s) Jun 2014 0 Month(s) Flow Jun 2014 7 Month(s) Jun 2014 7 Month(s) ctivity Oct 2013 15 Month(s)	Construction	Oct 2013	15 Month(s)	Dec 2014	
Jun 2014 0 Month(s) Flow Jun 2014 0 Month(s) Jun 2014 7 Month(s) ctivity Oct 2013 15 Month(s)	Post Development	Jun 2014	0 Month(s)		
ne Flow Jun 2014 0 Month(s) Jun 2014 7 Month(s) Activity Oct 2013 15 Month(s)	Letting	Jun 2014	0 Month(s)		
Jun 2014 7 Month(s) Activity Oct 2013 15 Month(s)	Income Flow	Jun 2014	0 Month(s)		
Oct 2013 15 Month(s)	Sale	Jun 2014	7 Month(s)	Dec 2014	
Oct 2013 15 Month(s)					
1 4 7	Cash Activity	Oct 2013	15 Month(s)	Dec 2014	
	C. C	The same of the sa	Section Section 2	The second second	1 10 13

Strutt & Parker LLP

Development Appraisal

Bovills Hall Farm Barns

Scenario Two - Two Dwellings

Bovills Hall Farm St Osyth Road Little Clacton Clacton-on-Sea Report Date: 24 April 2014

APPRAISAL SUMMARY						STRUTT & PARKER LLP
Bovills Hall Farm Barns Scenario Two - Two Dwellings						
Summary Appraisal for Phase 1						
Currency in £						
REVENUE Sales Valuation Western Unit Eastern Unit Totals	Units	ft² 4,089 2,962 7,051	Rate ft² 134.51 168.79	Unit Price 550,000 500,000	Gross Sales 550,000 500,000 1,050,000	
NET REALISATION				1,050,000		
OUTLAY						
ACQUISITION COSTS Residualised Price (Negative land)			(355,015)	(355 015)		
CONSTRUCTION COSTS				(20,000)		
Construction Western Unit Eastern Unit Totals	4,089 ft ² 2,962 ft ² 7,051 ft ²	Rate ft² 152.10 pf² 152.10 pf²	Cost 621,937 450,551 1,072,488	1,072,488		
Contingency Demolition Site Prep Open Space Contribution		5.00%	53,624 11,250 12,000 6,496	83,370		
PROFESSIONAL FEES Architect Quantity Surveyor Structural Engineer		2.00% 1.00% 1.50%	21,450 10,725 16,087			

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APPRAISAL SUMMARY				STRUTT & PARKER LLP
Bovills Hall Farm Barns Scenario Two - Two Dwellings				
Mech./Elec.Engineer	2.00%	21,450		
C.D. Manager	1.00%	10.725		
Energy Assessor				
DISPOSAL FEES		103,386	98	
Sales Agent Fee	1.00%	10,500		
	2000	15,750	20	
FINANCE Debit Rate 6.000% Credit Rate 6.000% (Nominal)				
Land		(12,568)		
Construction		9,167		
Other Total Finance Cost		(3,535) (6,936)	(9)	
TOTAL COSTS		913,043	43	
PROFIT		136,957	57	
Performance Measures				
Profit on Cost%	15.00%			
Profit on GDV%	13.04%			
IRR	N/A			
Profit Erosion (finance rate 6.000%)	2 yrs 4 mths			

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					(355,015)	1,155,858 103,386	16 months (12,568) 9,167 (3,535)
Bovills Hall Farm Barns Scenario Two - Two Dwellings	Condensed Summary Appraisal for Phase 1	Currency in £	INCOME Sales Valuation	Net Realisation	OUTLAY Acquisition Site Purchase Cost Total Purchase Cost	Construction Construction Costs Professional Fees Total Construction	Disposal Sales Costs Finance Project Length Debit Rate 6.000% Credit Rate 6.000% (Nominal) Site Finance Construction Finance Other Finance Total Finance

1,050,000

1,050,000

(355,015)

STRUTT & PARKER LLP

CONCISE APPRAISAL SUMMARY

(986'9)

15,750

1,259,244

136,957		

Profit

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CONCISE APPRAISAL SUMMARY

Bovills Hall Farm Barns Scenario Two - Two Dwellings

Performance Measures
Profit on Cost%
Profit on GDV%
Profit on NDV%

15.00% 13.04% 13.04%

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2 yrs 4 mths Profit Erosion (finance rate 6.000%) File: S:\ARGUS Developer\Data\Sophie Pryor\Bovills Hall Farm Viability Study 31.10.2013.wcfx ARGUS Developer Version: 6.00.005

STRUTT & PARKER LLP

Bovills Hall Farm Barns Scenario Two - Two Dwellings

TIMESCALE AND PHASING GRAPH REPORT

Project Timescale Summary	
Project Start Date	Oct 2013
Project End Date	Jan 2015
Project Duration (Inc Exit Period)	16 months

Phase Phase 1

SOVERED CONTRACTOR	Start Date	Duration	End Date	CONTRACTOR OF THE PROPERTY OF
Project	Oct 2013	16 Month(s)	Jan 2015	
Purchase	Oct 2013	0 Month(s)		
Pre-Construction	Oct 2013	0 Month(s)		
Construction	Oct 2013	15 Month(s)	Dec 2014	
Post Development	Jun 2014	0 Month(s)		
Letting	Jun 2014	0 Month(s)		
Income Flow	Jun 2014	0 Month(s)		
Sale	Jun 2014	8 Month(s)	Jan 2015	
Cash Activity	Oct 2013	Oct 2013 15 Month(s)	Dec 2014	
			2 4000000000000000000000000000000000000	1 4 7 10 13 16

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Comparable Evidence - Bovills Hall Viability Assessment

Picture	Address /Property Description	Sales Value Achieved	Date of Sale/Additional	Gross Internal	Sales Rate (£/sq	
	Marsh House, Malting Lane, Kirby-le- Soken, Frinton-on-Sea, CO13 0EH	£740,000	Sold May 2013	4,031	£183/psf	
	Four bedrooms, two bathrooms living room, study, kitchen, plot extends to approximately 2.25 acres.		On the market for over 2 years			
	The Barn, Lee Wick Lane, St Osyth, Clacton-on-Sea, CO16 8ES	£600,000	Sold 14-18 th October 2013	2,911	£206/psf	_
	Four bedrooms, three reception rooms, three bathrooms, kitchen. Plot extends to approximately 0.79 acres.					
	Ford Lane, Alresford, Colchester, CO7 8AU	£500,000	May 2013	2,143	£233/spf	T
	Five bedrooms, two bathrooms, three receptions rooms, kitchen. Plot extends to 0.314 acres. Complete new build. Close to Colchester and					
	Alresford train station. South Heath Barn, South Heath Street, Great Bentley, Colchester, CO7 8RD	Asking price £595,000	Not yet sold, asking price was originally £700,000	2,105	£282/spf	
	Four bedrooms, two bathrooms, two reception rooms, kitchen. Plot extends		due to a lack of interest. Agent has since received a	<u></u>		
	to approximately 0.88 acres. Close to Colchester and Great Bentley Station train station.		good level or interest and believe the current guide price is achievable.			

Original Build Costs

	Design/Consultant Costs Detailed Design & Project Management & 10% Build Cost Structural Engineer - Underpin/Steel		Contingency Sum	Harvester External Lighting Site Clean	Works/Landscaping r Goods/Drainage and	Nork in Connection with M & E one of the months of the mon		Sanitary Fittings 8 No Bathrooms/Ensuite	nc White Goods		ation - internal/external inishes:-	Carpentry/Internal Doors	ecautions/Security ince for Upgrade of Incoming	ttendance	Main Contractor Profit and Attendance Electrical Installation/Smoke	Balustrade to Mezzanines Central Heating/Hot and Cold Water		ation to Walls	Re-roofing using Salvaged and Imported Second Hand Slates Including Lead Work	Roof	ě	Repairs/Rebuilding Brick Plinth	Strutural Repairs to Frame/Roof (Provisional Sum)	New Roof Structure to West/East Wings I		Steel Frame Supporting First Floor First Floor Structure (4 bays)	Preparation of Ground Floors £ New Ground Floor £			ment Slate)	Euild/Conversion Costs	<u>Demolition</u>	r.	Site Prep	Original Build Costs
£ 15,000 £ 37,500 £ 10,000 £ 1,500	£ 125,300	£ 50,000		£ 28,000 £ 2,500 £ 5,000			£ 10,000	£ 16,000 £ 2,400		£ 28,000 £ 7,500		£ 42,000 £ 32,000				£ 5,000	£ 25,000 £ 15,000	£ 33,250 £ 52,000 £ 43.130	£ 110,000	£ 25,000	£ 10,000 £ 9,000 £ 3,000	£ 7,500		£ 10,000	£ 11,400	E 8,000					11,250		12,000		
£ 189,300			£ 1,183,750																																
			Build cost ≃																									ii	Total Area	First Floo	Eastern Wing Ground Floor	Graund Floor First Floor	Western Unit	Floor Areas	
			167.9 psf																												loor 204.9	loor 309.66 r 70.4			
																														4 275.3 2,962.2		6 4 380.1 4,089.4	sq m sq ft		

Revised Build Costs

& 10% Build Cost Structural Engineer - Underpin/Steel Frame Mechanical/Electrical Design CDM Co-ordinator Energy Assessor Energy Assessor £ 15,000 £ 10,000 £ 1,500 £ 91,500	Contingency Sum £ 58,213	2,500 £ 1,072,750	Harvester £ 15,000 External Lighting £ 2,000	External Works/Landscaping £ 20,000 Rainwater Goods/Drainage and	krooms itary Ware and Above Ground	anitary Fittings No Bathrooms/Ensuite £ 1	inc white Goods	יל מיו ר	ic Tiling &	ו חיין מ	nsulation £	Main Contractor Profit and Attendance $£$ 5,500	Detection/BT/Sky E 40,000	Main Contractor Profit and Attendance £	Cold Water £	מיין חי	Felt, Batten, Ply and Insulation to Walls \pm 33,250 Windows/Screens \pm 52,000	Re-roofing using Salvaged and Imported Second Hand Slates Including Lead Work £ 110,000	Ply Sheathing, Insulation, Felt, Batten Roof £ 25,000	ו מיין מיין	(Provisional Sum) Reporter (Provisional Sum) Reporter (Provisional Sum) Reporter (Provisional Sum)	New Roof Structure to West/East Wings £ 10,000 Infill External Walls/Raised Gables £ 12,500	Ph.	rting First Floor £ e (4 bays) £	ng/New Foundations £ 104,400 ors/Pits £ 8,350	ste) £ 8,160 £ 46,170		£ 11,250	ļ	f 12,000 W	
		Build cost = 152.1 psf																							Total Area		Ground Floor First Floor	Eastern Wing	Ground Floor First Floor	stern Unit	Floor Areas
)5f																							655.4 7,051.7				309.66 70.4 380.1 4,089.4	sq m sq ft	